

NATIONAL SENIOR CERTIFICATE

GRADE 12

ACCOUNTING P2

NOVEMBER 2023

MARKING GUIDELINES

MARKS: 150

MARKING PRINCIPLES:

- Unless otherwise stated in the marking guidelines, penalties for foreign items are applied only if the candidate is not losing marks elsewhere in the question for that item (no penalty for misplaced item). No double penalty applied.
- 2. Penalties for placement or poor presentation (e.g. details) are applied only if the candidate is earning marks on the figures for that item.
- 3. Unless otherwise stated, give full marks for correct answer. If answer is incorrect, mark workings.
- 4. If a pre-adjustment figure is shown as a final figure, allocate the part-mark as a working mark for that figure (not the method mark for the answer). Note: figures stipulated in the marking guidelines as components of workings are marked together; these do not carry the method mark for parts thereof.
- 5. Unless otherwise indicated, the positive or negative effect of any figure must be considered to award the mark. If no + or sign or bracket is provided, assume that the figure is positive.
- 6. Where indicated, part-marks may be awarded to differentiate between differing qualities of answers from candidates.
- 7. If candidates provide more that the required number of responses, inspect all responses to give benefit to the candidate. Penalties may be applied for foreign entries if candidates earn full marks on a question (max -2 per Q).
- 8. These marking guidelines are not for public distribution; as certain items might imply incorrect treatment. The adjustments made are due to nuances in certain questions.
- 9. Where penalties are applied, the marks for that section of the question cannot be a final negative.
- 10. Where method marks are awarded for operation, marker must inspect reasonableness of the answer.
- 11. Operation means 'check operation'. 'One part correct' means operation and one part correct. Note: check operation must be +, -, x, ÷ as per candidate's calculation (if valid) or per marking guideline.
- 12. In calculations, do not award marks for workings if numerator & denominator are swapped this also applies to ratios.
- 13. In awarding method marks, ensure that candidates do not get full marks for any item that is incorrect at least in part. Indicate with a ⊠.
- 14. Be aware of candidates who provide valid alternatives beyond the marking guideline. Note that one comment could contain different aspects.
- 15. Codes: f = foreign item; p = placement/presentation.

These marking guidelines consist of 11 pages.

1.1.1

BANK RECONCILIATION

TOTAL RECEIPTS	TOTAL PAYMENTS
81 300	80 620
2 700 ✓✓ 7 400	4 700 together for two marks
	30 000 ✓
14 600 ✓	12 400 (6 200 one mark + 6 200 one mark)
240 ✓	3 780 ✓
	860 two marks
	540 √
	11 000 ✓
98 840	

^{- 1 (}max -1) foreign / superfluous items (only if mark/s are earned elsewhere for the same figure) In awarding the method mark for totals, ensure that the candidate do not get full marks for including any incorrect figure/s. Indicate with a ⊠ (Principle 13).

Bank balance in the General Ledger on 30 June 2023		
WORKINGS	ANSWER	
(- 39 820 two method marks) 49 100 ✓ + 98 840 ☑ - 138 660 ☑ see CRJ see CPJ Accept alternative presentations for calculations e.g. Ledger a/c. Signs cannot be reversed	R9 280 ☑ one part correct	

Be alert to journal totals reflected as workings to calculate the bank balance (if 1.1.1 was not answered)

1.1.2 TWO COLUMN METHOD:

If both methods are answered, mark both and choose the option that benefits the candidate.

BANK RECONCILIATION STATEMENT ON 30 JUNE 2023			
DEBIT	CREDIT		
balancing figure; two marks or nothing Dr and Cr totals are the same; could be a Dr balance; Do not accept R27 600.			
	31 500 ✓		
9 700 ✓			
13 300 ✓			
11 000 ✓			
	540 ✓		
9 280 ☑	Dr or Cr as per 1.1.1 Do not accept R49 100.		
43 280	43 280		
	DEBIT balancing figure; two marks or nothing Do not accept R27 600. 9 700 13 300 11 000 9 280 □		

OR ONE COLUMN METHOD:

Refer marking conditions applicable above.

Be alert to candidates who start with the bank account balance* Note: brackets / no brackets must be reversed. See shaded column.

BANK RECONCILIATION STATEMENT ON 30 JUNE 2023		
Balance as per bank statement	9 280*	11 240 ☑☑
Outstanding deposit	(31 500)	31 500 ✓
Outstanding EFTs: 944	9 700	(9 700) ✓
945	13 300	(13 300) ✓
ATM withdrawal for wages	11 000	(11 000) ✓
Cr incorrect amount	(540)	540 ✓
Balance as per bank account	11 240*	9 280 ☑

NSC – Marking Guidelines

1.1.3 Explain TWO strategies that the business can use to address the problem of missing cash. award part marks for incomplete /

partial answers

Any TWO strategies ✓✓ ✓✓

Be alert to other valid alternative responses. Do not accept 'instal cameras'.

- Receiving and banking of cash should be done by different people / divide or delegate or rotate duties to prevent mismanagement of cash that can lead to missing money or theft. <u>Division of duties</u> is an incomplete answer (one mark).
- Request SMS notifications from the bank / check bank statements (mini statements on App) regularly ensure correct amounts deposited.
- Outsource the transportation of cash to security companies (large amounts).
- Accompany the person in charge of depositing cash / escorted by security guard.
- Encourage customers to pay online (EFTs) / strive towards cashless or minimal cash handling.
- Do deposits regularly, at different times, using different routes for security purposes / train employees on security or emergency responses.
- Alarm systems or GPS tracking on vehicles used to transport cash.
- Background checks on staff involved with cash reliable, trustworthy.

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1.2.1 CREDITORS' RECONCILIATION

NO.	CREDITORS' CONTROL	CREDITORS' LIST
Provisional balances	175 940	186 350
(i)	- 3 600 ✓	0
(ii)	0	+ 990 √ √ [15 240 – 14 250] two marks
(iii)	0	0
(iv)	0	- 15 000 √√ - 7 500 one mark - 7 500 one mark
(V) three marks in total; amounts may be in either column	+ 1 660 $\checkmark\checkmark$ +14 940 – 13 280	+ 1 660 ☑ see creditors control
	174 000	✓ 174 000 one part correct
	Both totals; must include provisiona	al balances; could be different amounts

Accept brackets for – sign; if no sign assume positive. Accept correct identifiable amounts presented in wrong line/s. Foreign entries, -1 per line if a mark has been scored on that line.

1.2.2 SEB Traders intends settling the account of Phuto Wholesalers on 31 August 2023. Calculate the amount due to them.

of August 2025. Calculate the amount due to them.		
WORKINGS	ANSWER	
64 950 + 990 ☑ - 9 540 ✓ see 1.2.1(ii) on creditors' list	56 400 🗹 One part correct, with correct signs	
Be alert to alternative presentations for calculations e.g. ledger, Dr and Cr		

TOTAL MARKS	40
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2.1 **T2FIT MANUFACTURERS**

WORKINGS	ANSWER
[958 800 / 20 400] $R47\checkmark\checkmark$ x 18 900 \checkmark DR: [64 800 + 894 000] [1 500 x 47] 958 800 one mark - 70 500 two marks	R888 300 ☑ one part correct

In a compact total	500,000
Incorrect total	600 000
Indirect material	(7 000) ✓
Water and electricity [84 000 x 60%] [84 000 x 40%] OR 12 600 + 21 000 OR - 84 000 + R50 400	(33 600) ✓☑*
Insurance [90 000 x 5/8] [90 000 – 56 250] $56\ 250\checkmark - 45\ 000\checkmark \ \mathbf{OR}\ 45\ 000 - 33\ 750$ 90 000 x 1/8 $\mathbf{OR}\ 90\ 000\ x\ 0,125\ \mathbf{OR}\ 45\ 000\ x\ 1/4$ $\mathbf{OR}\ 28\ 125\ - 16\ 875$ Allocate one mark for each component of each alternative above. Be alert to the correct signs when awarding part marks.	11 250 ☑*
Correct total for factory overhead costs	570 650 ☑* must include 600 000

* one part correct Ignore brackets or signs, if incorrect, lose method mark on final answer. Ignore foreign items.

.1.3	PRODUCTION COST STATEMENT FOR THE YEAR ENDED 28 FEBRUARY 2023			
	Direct material costs	see .2.1.1	888 300	$\overline{\checkmark}$
	Direct labour costs		408 600	
	Prime costs	DMC + DLC	1 296 900	$\overline{\checkmark}$
	Factory overhead costs	see 2.1.2	570 650	$\overline{\checkmark}$
	Total cost of production		1 867 550	
	Work-in progress (beginning)		0	
			1 867 550	
	Work-in-progress (end of year) ignore brackets		(235 500)	✓
	Cost of production of finished good PC + FOH	ds C - WIP / TCOP - WIP	1 632 050	V

-1 foreign items (max -1)

2.1.4 Calculate the cost of the wastage of raw materials.

Calculate the cost of the wastage of raw materials.		
WORKINGS	ANSWER	
Choose the option that benefits the candidate; mark each line consistently.		
Metres: [15 000 x 1,2] two marks 18 900 ✓ - 18 000 ✓ ✓ 900m	R42 300 🗹 one part correct if x by Weighted Average	

2.1.5 Mark is concerned about the increase in the cost of raw materials over the financial year. Provide TWO strategies that Mark can use to address the problem of wastage.

Any TWO valid strategies

accept short statements / responses

be alert to other valid alternative responses.

- Improve the training of factory workers.
- Use cutting patterns / cutting technology / cutting machines / order pre-cut fabric.
- Use material of a better quality / cheaper supplier / change suppliers.
- Regular servicing/maintaining of machines.
- Use offcuts effectively for related products, e.g. caps, hoodies.
- Pay incentives/bonuses for minimising wastage; encourage efficiency.
- Increase supervision / monitor production to ensure workers are not careless.

2

2.2 LIGHTING KINGS (PTY) LTD

see 2.1.1

2.2.1 Do a calculation to confirm that the 2023 break-even point of 149 145 units for Orion bulbs is correct.

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[163 000 x 18,30] one mark
2 982 900 ✓
46√ - 26 ✓
20 two marks
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Mark numerator and denominator as such. Principle 7.

OR

3

2.2.2 Identify and explain TWO cost items (with figures) that may have contributed to the increase in the cost of production per unit. Provide a reason in each case. Note that the current inflation rate is 7%.

Do not accept DMC, SDC and AC as major points.

	COST (with figures)	REASON Explanation ✓ ✓
	Costs ✓ ✓ trend ✓ ✓	Accept if cost item or figures are provided in this column
	Direct labour cost / unit	Poor supervision
	increased (from R6,70)	Excessive overtime / linked to load shedding
	to R11,20 / by R4,50 /	or other disruptions / needed to meet targets
Point	by 67,2%.	Inflationary increases in wages (not linked to production).
ı		Poor or lack of effective training.
		Poor recruitment policy.
		Lack of motivation – no incentives or rewards
		for effort.
	Factory overhead cost	Diseconomies of scale / drop in production
	per unit increased (from	while FOHC remains constant / economies of
Point	R11,64) to R14,20 / by	scale not being achieved.
2	R2,56 / by 22%.	Poor management / supervision of production
_		process – drop in production.
		Do not accept increases in specific expenses such as rent or electricity (total FOHC was constant over the two years).

6	

2.2.3 Explain whether the new Starlet bulbs were a good idea or not. Provide TWO points. Quote figures. Part mark for incomplete or unclear answers

Any TWO valid points ✓ ✓ Comparative figures ✓

Comparison: Starlet exceeds or is better than Orion				
Better sales revenue	By R7 802 000 (15 300 000 – 7 498 000) / by 104%			
More units sold	By 62 000 units (225 000 – 163 000) / by 38%			
Better profit	By 89 041 units above BEP (102 896 – 13 855)			
	Better CPU by R7,10 (27,10 – 20,00) includes VC			
	By R2 511 382 (2 788 482 – 277 100).			
Less units to break-even	By 27 041 (149 145 – 122 104)			
Enjoys economies of	Better fixed cost per unit of R14,71 compared to			
scale	R18,30.			
* Significant profit on	Produced and sold 102 896 units above the BEP			
sales of Starlet bulbs	(225 000 – 122 104) OR profit of R2 788 482.			
Negatives trends in Orion:				
More expensive to	BEP increased by 24 337 units (149 145 – 124 808)			
produce	Marginal increase of 13 855 units above the BEP.			
Not popular – drop in	By 35 860 units (198 860 – 163 000) / 18%			
production / sales levels				
Drop in sales revenue	By R854 120 (8 352 120 – 7 498 000) / 10,2%			
	•			

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TOTAL MARKS	35

3.1	Identify	/ TWO items	that were	incorrectly	y recorded	in the	Cash	Budget.
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Any TWO valid items ✓ ✓

- Discount received
- Bad debts
- Depreciation

2	

Identify TWO items in the Cash Budget that would NOT appear in a Projected Statement of Comprehensive Income.

Any TWO valid items ✓ ✓

- · Cash from debtors
- Payment to creditors

2	

3.2 DEBTORS' COLLECTION SCHEDULE

MONTHS	CREDIT SALES	NOVEMBER	DECEMBER	
SEPTEMBER	535 500	42 840	Superfluous entry; Lose method on total	
OCTOBER	640 500	320 250	51 240 ✓✓	
NOVEMBER	651 000	247 380	325 500 🗸	
DECEMBER	682 500	x 40% x 95%	259 350 ✓✓⊡*	
CASH FROM DEB	TORS	610 470	636 090	8

one part correct

Accept correct figures placed in the wrong rows in December column. Ignore workings or correct figures not reflected in the December column.

3.3 Calculate:

(i)	Discount allowed in November 2023		
	WORKINGS	ANSWER	<u> </u>
651	2% one marks 0,02 000 ✓ x [40% x 5%] ✓ OR 651 000 x [0,4 x 0,05]		
OR	260 400 one mark - 247 380 one mark		
OR	247 380 one mark $x^{-5}/_{95}$ one mark	13 020 ☑ one part correct	
OR	[651 000 - 247 380 - 325 500] - 65 100 78 120 one mark one mark		3
(ii)	Interest on savings account in December 2023		1
	WORKINGS	ANSWER	
OR	[84 000 x 4%] one mark 3 360 √ x 1/12 √ 1 200 √ + 280 two marks		
	[84 000 + 360 000] 444 000 two marks X 4% X 1/12 one mark	1 480 ☑ one part correct	
	Note: 4% does not constitute 'one part correct'.		4
(iii)	Payments to creditors in December 2023		
	WORKINGS	ANSWER	1
[64	10 500 x 100/60] one mark $1 067 500 \checkmark x^{100}/_{175} \checkmark$	610 000 ☑ one part correct	3
(iv)	Rent expenses for November 2023		
	WORKINGS	ANSWER]
	31 640 x ¹⁰⁰ / ₁₁₃	28 000 ✓ ✓ No part marks	2

3.4.1 Explain the changes that Adam made.

Any valid explanation ✓✓ figures not required

He introduced a commission to sales staff / decided on a smaller or reduced fixed salary.

2

Explain why some of the salespersons regretted their decision to agree to these changes. Quote figures or show calculations.

Comment ✓ comparative figures ✓ ✓

- The fixed salary plus commission of R161 050 is less than R165 000 which they earned previously. This is R3 950 or 12% less than the previous month.
- Their contribution to total sales is R325 500 (30%) above the budgeted sales (1 410 500 – 1 085 000), yet they now earned less.
- Attracted 160 (33,3%) more customers than budgeted (640 480), yet earned less.

3

Adam feels that the decision has benefitted the company, while the sales manager, Milly, is concerned that it did not benefit the company. Provide ONE point (with figures or calculations) to support EACH of these opinions.

opinions.						
ADAM	Total sales is above budget by R325 500 (1 410 500 – 1 085 000) by 30%.					
Point √	Attracted 160 more customers than expected (640 – 480) / by 33,3%.					
Figure ✓	Profit exceeds budget by R139 500 (604 500 – 465 000) / by 30%.					
	One mark options					
	May lead to improved sales in the future / good for advertising.					
MILLY	Credit sales above budget by R417 700 (1 068 700 – 651 000) / by 64,2% /					
Point √	Credit sales is 76% of total sales (1 410 500 – 1 068 700)					
Figure √	Lower cash sales – R92 200 less than budget (434 000 – 341 800); cash flow problems.					
	One mark options					
	This compromises the liquidity of the business / may cause additional					
	admin duties / possible bad debts / better control over delivery					
	needed.					
	Note: Delivery expenses are not relevant to the decision on commission.					

4

3.4.2 Calculate the net effect of this purchase on the receipts and payments in the Cash Budget. -1 (max -1) for figures that are not relevant to the

calculation.

Mark the option that benefits the candidate; mark each line consistently.

WORKINGS	ANSWER
OPTION 1:	− 7 110 ☑ one part correct
OR (signs reversed) one mark one mark one mark one mark one mark one mark one mark one mark one mark one mark one mark [-1 000 000 - 1 500 000 + 2 500 000] + 18 750 + 12 500 - 31 640 + 7 500	+ 7 110 method mark

5

Give ONE reason why Adam has decided to go ahead with this purchase.

Any ONE valid point $\checkmark\checkmark$ part mark for incomplete / unclear / partial answer; figures are not necessary Response may relate to candidate's answer above.

Capital growth / business acquires a fixed asset / long term stability of the business / future may be secure (sustainability) / Savings on escalating rent expenses.

2

TOTAL MARKS 40

Accept recognisable abbreviations.

4.1	4.1.1	perpetual	✓		-
	4.1.2	weighted average	✓	WA or WAM	
	4.1.3	first-in-first-out	✓	FIFO	3

4.2.1 Calculate the value of the closing stock on 28 February 2023. Use the specific identification method.

WORKINGS	3	ANSWER
HAWI	YAMA	
[90 + 340 – 5]		
425 – 300	495 – 430	
125 ✓ ☑ x R3 800 ✓	65 ✓ x R5 410 ✓	R826 650 ☑
475 000 three marks +	351 650 two marks	one part correct;
OR [342 000 + 1 292 000 - 19 000] 1 615 000 - 1 140 000 one mark two marks 475 000 three marks +	2 677 950 – 2 326 300 one mark one mark 351 650 two marks	must include components of each model.

4.2.2 Calculate how long (in days) it will take to sell the closing stock of the Hawi printers.

Mark numerator and denominator as such. Principle 7

printers.	cis. Mark numerator and denominator as such. Find pie 7		
WORKINGS	ANSWER		
see 4.2.1 R475 000 ☑ x 365 1 140 000 ✓ ✓ (300 x 3 800) two marks OR (1 615 000 – 475 000) two marks	OR (using units) see 4.2.1 125 one m.mark x 365 300 two marks	152,1 days ☑ one part correct if x 365	

4.2.3 Explain whether Sipho should be concerned about the stockholding periods of the Hawi and Yama printers. Quote figures. Give possible reasons for the difference in the holding periods of the two models.

Hawi: Explanation ✓ figure ✓ **Yama:** Explanation ✓ figure ✓ Possible reason ✓ ✓ part mark for incomplete / unclear / partial answers May be included in the same statement. Concern will be implied in the response.

HAWINote that candidates responses will relate to their answer in 4.2.2. Mark accordingly.

- On the shelves for 152,1 days see 4.2.2 (more than 3 months)
- Slow sales / not popular / older model (returns) / possible obsolescence. **OR** Durable; can be sold in future.

YAMA

- On the shelves for only 55,2 day (less than 2 months)
- Although more expensive, more steady sales or there is good demand.
- * FOR FOUR MARKS: Combined answer combining both models
 Hawi is on the shelves for 97 days (3 months) longer than Yama /
 Yama sales are 97 days faster than Hawi even though it is more expensive.

Possible reason for difference

Yama is a later model / offer latest, up-to-date technology / compatible with latest computers programmes / better quality (more features).

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4

6

4.3.1	Calculate the cost price of vehicles on 1 March 202	2.
	WORKINGS	ANSWER
	930 000 − 260 000 ✓ + 180 000 ✓	R850 000 ☑ one part correct;
	Accept alternative presentations for calculations e.g. ledger format, signs reversed or use of brackets	accept 930 000 as 'one part correct'

3

Calculate	the	trade-in	value	received	on	the	vehicle	disposed	of	on
1 June 202	22.									

WORKINGS		ANSWER	
Asse	et disposal	D115 000 E	
180 000 one mark	70 560 one m.mark & one mark	R115 000 ☑	
5 560 one mark	93 112 one m.mark	one part correct	
OR 180 000 + 5 56 one mark one m			



4.3.2 Explain to the bookkeeper why his method is incorrect:

Explanation ✓✓

part mark for incomplete or unclear answer

Explanation and calculation may be provided in the same response.

He has not realised that the asset is almost fully depreciated /

The R75 000 cannot be correct as this would lead to a negative carrying value / A fully depreciated asset must retain a R1 book value for disclosure purposes.

Provide a calculation to support your explanation:

 $(R300\ 000 - 262\ 500)$ $37\ 500 - 1 = 37\ 499 \checkmark \checkmark \text{ no part marks}$

-	4	

4.3.3 Explain TWO possible arguments that the CEO can use to support his decision.

Any TWO valid reasons $\checkmark\checkmark$ $\checkmark\checkmark$ part mark for incomplete or unclear answer Be alert to same point expressed differently, or two points mentioned in the same sentence.

- The donation to a school in the community is part of the company's compliance to CSR (corporate social responsibility / triple-bottom line / King Code).
- It promotes the good image of the company / good publicity / will attract more customers.
- Giving back to the community that supports the business.
- It is a tax-deductible donation.
- The assets may be close to residual value / fully depreciated / not productive / not compatible with new programmes for the company.

4	

TOTAL MARKS	35

TOTAL: 150